**Company Details form for GAMBICA Trade Mission to India 2018**

***Return to Sonia Dougall by 20 November 2017 at sonia.dougall@gambica.org.uk***

I am interested in the trade mission to India to meet distributors and purchasers, please forward my details as below to the post:

Full Name:

Company:

Address:

Post Code:

Telephone: Mobile:

*(Ensure a mobile for the person expected to attend)*

Email address:

Company Website address:

Please attach up to 250 words describing what your company sells

Please attach up to 200 words on your target market areas, what sort of customers or distributors you would like to meet: ie what else they may sell/buy, whether service is needed, geographical coverage,

|  |  |  |  |
| --- | --- | --- | --- |
| **Which sectors are you interested in?**  *(please tick accordingly)* | | | |
|  | General Equipment |  | Chemicals |
|  | Consumables |  | Furnishing |
|  | Instruments |  | Automation |
|  | Complete Labs |  | Thermal Conditioning |
|  | Diagnostics |  | Personal Protection |
|  | Other (please specify) | | |
| **Types of companies you wish to meet** | | | |
|  | End Users |  | Resellers |
|  | Distributors |  | Wholesalers |
|  | Other (please specify) | | |

|  |  |  |  |
| --- | --- | --- | --- |
| **Top 5-7 market areas you sell in to (please rank first, second, and so on)**  *(please tick accordingly)* | | | |
|  | Higher Education |  | Industry |
|  | Research Institutes |  | Environmental |
|  | Pharmaceuticals |  | Food & Beverage |
|  | Healthcare |  |  |
|  | Diagnostics |  | Personal Protection |
|  | Other (please specify) | | |

Please add here any other relevant information: