# GAMBICA 

Knowledge - Influence - Community

# British Participation at MEDICA 2018 

## In Vitro Diagnostics \&

 Laboratory Technology


PROUD TO SUPPORT

# GREAT 

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12 A52
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Biodot

## Absolute Antibody Ltd <br> www.absoluteantibody.com

3A C02-2
Good antibodies are valuable, but antibody-secreting hybridomas are easily lost - perhaps through storage accidents, genetic drift or contamination. One method of security is to sequence the antibody to enable recombinant production. This also allows for patenting of the sequence, or for engineering towards optimal antibody performance. We offer a guaranteed sequencing service for rat and mouse antibodies - no sequence, no fee. We may also be able to sequence your antibody directly from the protein, if cells are no longer available.

## ADP Diagnostics

3A C02-6
www.adpdiagnostics.com
ADP Diagnostics Ltd, are proud to manufacture the World's First and ONLY Serum Indices Quality Controls which contain all 3 Indices; Haemolysis, Icterus, Lipaemia, in one vial. Available for Abbott, Beckman, Roche \& Siemens. Other Speciality Controls include TriLevel AMH, PSA Ultra Low to aid in the monitoring of PostProstatectomy patients and Troponin T 8ng/L. Also available are CRP, CSF Protein, Drugs of Abuse, Teicoplanin and Vitiamin D

## Analox

3A D06-5
www.analox.com
Manufacturer of instrumentation for Glucose, Alcohol and Lactate analysis. Small sample size, rapid results, accurate, precise and reliable.

Our sister company, Clent Life Science, also supply DNA extraction,
 amplification and clean up products from Microzone. Distributors wanted for our different product ranges. Come visit us at Hall 3a Stand D06

## Apacor

3 B57
www.apacor.com
Parasitology testing in microbiology

## Atlas Medical <br> 3 F52 <br> www.atlas-site.co.uk

Manufacturer and supplier of quality diagnostic reagents and kits.

## Atom Scientific

3A C02-4
www.atomscientific.com
Atom Scientific brings 50 years of expertise in the fields of life science and fine chemicals manufacture and supply and has active distribution partners in over 30 countries

As one of the few remaining independent stain manufacturers in the UK, Atom Scientific boasts a proud history of delivering one of the most extensive ranges of special stains, stain kits, life science reagents, dry dyes, chemicals and solvents.

With our production and global distribution facility based in Hyde, Atom Scientific are poised to react quickly and efficiently to your enquiry and with extensive stocks of most products at our disposal, our customers can expect immediate 2ispatch on much of our product range delivering the service the modern laboratory requires.

## AusDiagnostics UK

3 K13

## Baltimore Innovations Ltd

www.baltimoreinnovations.com
We are experts in Moisture Control Packaging. We offer technical
Foil Packaging \& Roll-stock, Patented Desiccant Plastics, Liquid
Absorbers and High-Speed Dispensing Machines to automate their inclusion.

## BBI Solutions

3A C01-1
www.bbisolutions.com
BBI Solutions is a leading manufacturer of biological raw materials, reagents and finished test platforms for the IVD market.

BBI Solutions
Our range of raw materials and reagents include antigens, antibodies,
serum and plasma products, enzymes and labels for lateral flow,
ELISA assay and biosensors.
BBI also offer a unique combination of lateral flow development and manufacturing services, signal enhancement technology, smartphone reader technology and goal-driven antibody development services.

## Bee Robotics Ltd

www.beerobotics.com
The automation of molecular and Western Blot strip based assays

## BioDot Limited

18 A07
www.biodot.com
Premium non-contact and quantitative fluid dispensing systems.
CellPath Ltd
3 C70
www.cellpath.co.uk
Consumables and services to the Cellular Pathology market.
Centurion Scientific Ltd
www.centurionscientificglobal.com
Centurion is the UK's leading manufacturer of centrifuges. Our
products range from micro to floor-standing, ambient and refrigerated.

## Deparator Ltd

3A D02-7
www.deparator.com
Analyser systems \& equipment

## E\&O Laboratories Ltd

www.eolabs.com
Microbiological Culture Media and related reagents.
EKF Diagnostics Holdings plc
3 C70
www.ekfdiagnostics.com
Point-of-care (POCT) devices and tests.

## Excelsior Scientific Ltd

3A C07-3
www.excelsiorscientific.com
Sterilisation Consumables, including Biological and Chemical Indicators, Lab equipment including: Autoclaves, Ovens, Incubators, Cooled Incubators, Fridges, Freezers, Centrifuges \& Climatic Excelsior chambers.

Expedeon is a world-leading expert in cutting-edge innovative reagents and services for life sciences and diagnostics, with application across workflows including: protein electrophoresis; liquid biopsy; whole genome amplification; antibody- and protein-labeling; and immunoassay development.
The company's product ranges are of the highest quality and are designed to streamline R\&D and manufacturing processes, whilst also reducing overall project costs by cutting costs associated with material waste, QC failures, in-house equipment, and time, providing increased return on investment compared to traditional methods. The company is multinational with laboratories and manufacturing facilities in the UK, USA, Spain, Germany and Singapore.
Fortress Diagnostics Limited
3A B10
www.fortressdiagnostics.com
Primary diagnostics manufacturer based in the UK
GAMBICA
www.gambica.org.uk
GAMBICA is the Trade Association for Instrumentation, Control, GAMBICA Automation and Laboratory Technology in the UK. Our insight and influence help our members to be more competitive by increasing their knowledge and impact. Together we remove barriers and maximise the market potential in our industry.

GAMBICA members are active in the following sectors:

- Industrial automation products and systems
- Process instrumentation and control
- Laboratory technology
- Test and measurement equipment for electrical and electronics industries
Glentham Life Sciences
www.glentham.com
Glentham Life Sciences is a leading supplier of fine chemicals, raw
materials, reagents and life science products. Our company was
founded in 2013 with a vision to deliver high quality, fully documented
fine chemical products to a range of industries and academia
worldwide. Glentham Life Sciences has quickly become a well-known
and trusted brand, with customers throughout Europe, Africa, the
Americas, Asia and Australasia.
We now have around 2,000 products in stock with key product ranges
including: Amino acids, Antibiotics, APIs, Biological Buffers,
Carbohydrates and Dyes \& Stains.

Global DX
3A D02-1
www.globaldx.com
Global DX is a developer and manufacturer of Veterinary diagnostic tests using Rapid Test technology. Medica 2018 is the launch event for its extensive range of tests for Companion Animals (Petscreen ${ }^{\text {TM }}$ )
 and a range of tests for Livestock Animals (Herdscreen ${ }^{\text {TM }}$ ). In addition, quantitative tests for Immune Status and Acute Phase Proteins will be on display.
Global DX is seeking strategic distribution partners who have experience in promoting veterinary diagnostic products.

## GS Biotech

3A C06-4
www.gsbiotech.co.uk
GS Biotech have over 200 years experience in the design and
Ts Biotech manufacturing of $\mathrm{CO}^{2}$ incubators.

## Hart Biologicals Ltd

www.hartbio.co.uk
Hart Biologicals was founded in 2002 and is located in the North East of England in Hartlepool at its impressive 16,000 sq. ft. manufacturing
 facility. We offer a range of products used in the diagnosis and treatment of many disorders of the coagulation and haemostatic system. On show with a special focus will be the soon to be marketed Fiix-prothrombin time (Fiix-test). The Fiix-test is a new prothrombin time test that is sensitive only to reduced factors II and X. The Fiix-PT was shown in an RCT to lead to more stable warfarin anticoagulation by removing the influence of factor VII.

## Hob Biotech Group Co Ltd

3A D10-3
www.hob-biotech.com
Hob Biotech is a first-class global company in allergy and
3A C01-3 autoimmune in vitro diagnostics

## Immunodiagnostic Systems Plc (IDS)

3A D48
www.idsplc.com
Immuno assay systems

## Imutest Ltd

3A D06-6
www.imutest.com
Imutest offers a range of UK developed/manufactured test kits for allergy which cover the most common environmental and food
utoimmune in vitro diagnostics
allergens. These are simple-to-do tests using a small finger prick
sample of blood with results in 30 mins ... results with Imutest correlate very well with results using the 'gold-standard' laboratory IgE method (Phadia's ImmunoCAP).

When you know what is causing your allergy symptoms, you can then take the necessary steps (medication and/or avoidance measures) to reduce your exposure to the offending allergen.

Imutest allergy test kits have CE Mark approval for self-testing, so they can either be purchased by the patient for testing themselves in the privacy of their own home, or can be used by a healthcare professional (e.g. private doctor, retail pharmacist, nutritionist, homeopath, etc) as part of a service to the patient in a non-laboratory setting.

## Integrated Technologies Ltd

www.itl.co.uk
The ITL Group is a trusted and established design and manufacturing partner for leading companies developing life-saving medical technology, diagnostic devices and analytical instruments.

## International Scientific Supplies Ltd

I.S.S. are a British manufacturer of premium quality laboratory consumables, specialising in specimen collection and handling. Our non-vacuum blood collection tube range includes empty and prefilled small volume tubes for paediatric use, with one piece caps or pierceable caps in various colours.


Our specimen containers range from 0.25 ml to 5000 ml and include 2 ml Micro Tubes, 30 ml universal and straight sided jars from 60 ml to 250ml.
Our range of Sample handling and transportation also includes UN3373 approved mailing containers, UN3373 approved bags and boxes, self seal bags, weigh boats, glass microscope slides, transfer pipettes, pipette tips, test tubes and autoclave bags.

| Jackson Immunoresearch Europe Ltd | 3A D06-4 |
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| www.jacksonimmuno.com |  |
| Jackson ImmunoResearch manufactures secondary antibodies and conjugates, with an outstanding reputation for quality, earned over 30 | $\begin{array}{c\|c} \text { Jackson } & \text { ImmunoResearch } \\ & \text { EuropeLtd } \end{array}$ | years. Our products are used in Western Blotting, IHC/ICC/IF, Flow Cytometry, ELISA, Electron Microscopy and many other immunological techniques. From our UK office we serve Europe with euro pricing, technical service and fast delivery

## Lorne Laboratories

3A C06-3
www.lornelabs.com
Lorne Laboratories manufacture a broad range of blood grouping reagents for blood transfusion and simple to use diagnostic kits. We

## LumiraDx UK

3A E29
www.lumiradx.com
LumiraDx is a global health technology company delivering safer, more effective and cost-efficient, diagnostic-led care.
Marsden Weighing Machine Group Ltd
12 A52
www.marsden-weighing.co.uk
Since 1926, Marsden has been relied upon for reliability and accuracy in weighing.

Today, you'll find Marsden weighing scales around the world, from the United States to Africa - and we're now proud to be able to meet just about any weighing need.

## Mast Group Ltd

## www.mastgrp.com

Mast Group Ltd is an independent, market-leading manufacturer and supplier of diagnostic products for clinical, industrial and veterinary testing.
Mast® has produced antibiotic susceptibility test (AST) products since 1957 and utilises this expertise to assist the on-going battle against antibiotic resistance. The product range however has been greatly expanded and Mast ${ }^{\circledR}$ now supply a huge variety of customers in hospital, private clinical, public health and veterinary laboratories as well as blood banks, food and water testing facilities and pharmaceutical companies.

## Medical Wire \& Equipment Co Ltd

Medical Wire are a UK manufacturer of specimen collection and transport devices for microbiology/virology selling to over 100 countries globally. The company offers CE marked/FDA approved clinical microbiology/virology swabs along with environmental sampling devices for food \& Pharma. In addition a range of Forensic DNA Grade to ISO18385.

## Mologic Ltd <br> www.mologic.co.uk

Mologic is a global, rapid diagnostics company specialising in world class lateral flow technology. The company has capabilities and proven expertise to provide customers with the full spectrum of scientific services from development of fully validated diagnostic products and contract research to custom reagents and low-mid volume manufacturing. The company also has a broad product pipeline for rapid, point-of-care detection that is focused in the areas of Respiratory Disease, Sepsis and Infection. Mologic is seeking strategic partners for licensing and/or regional and global commercialisation of its product pipeline.

## Novacyt Group

3A B04
www.lab21.com
Proprietary technology to cytological cancer screening.

## Omega Diagnostics Group Plc

3A C02-1
www.omegadiagnostics.com
Improving human health and wellbeing through innovative diagnostic products and global partnerships.

Omega Diagnostics Group is focused on selling a wide range of specialist products, primarily in the immunoassay, in-vitro diagnostics (IVD) market within three segments: Autoimmune, Food Intolerance \& Wellbeing and Infectious Disease.

Our VISITECT® CD4 test is the world's first instrument-free, point-ofcare test for CD4 in people living with HIV. It is based on proven lateral flow technology and provides an affordable and convenient solution for use in laboratories and remote clinics worldwide, enabling ART therapy to become accessible to all people living with HIV.

## Oncimmune Ltd

3A C07-2
www.oncimmune.com

## Beating Cancer, One Test at a Time.

Oncimmune is changing how clinicians, researchers and patients view, diagnose and treat cancer. Our technology detects evidence of the body's natural response to cancer, enabling detection 4 years or more before standard clinical diagnosis. Our tests enhance clinical decision-making and are complementary to diagnostic technologies, making them valuable additions to established and new care pathways. We partner with leading developers and distributors to make our technology available globally. Our EarlyCDT®-Lung test is being used in the largest-ever randomised trial for the early detection of lung cancer using biomarkers: the NHS study of 12,210 high-risk smokers in Scotland.

## Owen Mumford Ltd

3A D02-5
www.owenmumford.com
Owen Mumford, a company with a reputation for innovation within the diagnostics market, is pleased to announce the launch of the Simplitude ${ }^{\text {TM }}$ Pro HIV lateral flow test in Europe. Simplitude ${ }^{\text {TM }}$ Pro is the world's first professional use rapid diagnostic test with a built-in safety lancet, blood collection unit, and test strip. Simplitude ${ }^{\text {TM }}$ Pro HIV will be available across Europe from early 2019. Visit our website for more information: www.simplitudepro.com

## Oxford Immunotec Ltd

www.oxfordimmunotec.com
Oxford Immunotec is a global, commercial-stage diagnostics company focused on developing and commercialising proprietary tests for the management of immune-regulated conditions. The company's initial product is the T-SPOT®.TB test, an FDA approved and CE marked test for latent tuberculosis infection and active TB disease. For information visit www.oxfordimmunotec.com.

## PCR Biosystems

## www.pcrbio.com

PCR Biosystems is a specialist PCR company offering a range of best-in-class kits and reagents for real-time PCR, endpoint PCR and cDNA synthesis. Our reagents combine enhanced polymerases with highly developed reaction buffers and antibody-mediated hot start chemistry to maximise yield and sensitivity from the simplest to most challenging of reactions. We offer a broad range of standard and custom solutions including bulk supply of reagents, OEM manufacturing and expert technical support to help you achieve the most from our marketing-leading polymerases. The company meets the quality standards for ISO9001:2015 and ISO13485:2016, meaning our products and processes meet the highest possible standards for reliability, efficiency and quality.

## Priorclave Ltd

3A D02-4
www.priorclave.co.uk
The PS range of laboratory autoclaves represent some of the most robust, reliable and safest sterilisers currently available. With more than 60 standard models from 40 to 700 litre chamber capacity including benchtop, front and top loading as well as pass-thru and powerdoor steam sterilisers plus an extensive range of options and accessories the Priorclave brand will satisfy most laboratory autoclave requirements.

For customers that require a special build to satisfy unique environmental conditions, accommodate difficult site access or chamber arrangement Priorclave has the engineering skills to bespoke design and build laboratory autoclaves at its UK manufacturing centre.

All Priorclave autoclaves are supported by a highly trained and skilled service and support team that lends first hand guidance to ensure customers achieve the most effective and efficient sterilising process

## Pro-Lab Diagnostics

Pro-Lab distributes as well as manufactures products within the immunodiagnostics area.

## Randox Laboratories

Our product portfolio includes clinical chemistry and immunoassay analysers, high quality reagents, quality control material and the largest global EQA scheme in the world; RIQAS.
The Rodwell Autoclave Company
www.rodwell-autoclave.com
Laboratory Autoclaves $40-770$ Litres
Spirit Healthcare Limited
www.spirit-healtchare.co.uk
Spirit Healthcare is launching a range of items for the cost effective
management diabetes and other conditions.
On show will be Finesse Insulin pen needles, swabs and cool bags;
the Ambulight photodynamic therapy unit and CliniTouch Vie
telehealth system.

## Starna Scientific Ltd

3A D06-1
www.starna.com
Starna, established 1964, has a worldwide reputation for quality, service and innovation in the production and supply of spectrophotometer cells, optical components and Certified Reference Materials (CRMs).

World-leader with over 50 years' experience in the production of Certified Reference Materials for UV-Vis-NIR \& Fluorescence
 spectroscopy; it is the only company to achieve both ISO/IEC 17025 and ISO 17034 for this range of products.

A highly regarded manufacturer of high precision quartz and glass Cells/Cuvettes for Photometers and Fluorimeters.

Starna sells worldwide to instrument manufacturers, pharmaceuticals, life-biosciences, R\&D laboratories, medical companies and universities.

## Suez Water Purification Systems Ltd

www.suezwater.co.uk
SUEZ Water Purification Systems Ltd designs, develops and manufactures water purification systems for use in applications in suez healthcare, research sectors and throughout industry. The company specialises in a wide range of technologies, including ion exchange, carbon adsorption, reverse osmosis, ultraviolet irradiation, electrodeionisation and ultrafiltration.
Our products can be supplied as stand-alone units or as fully integrated systems with production capacities up to many thousands of litres per hour. In every case, the company provides full installation, technical and service support. Our customer base includes Analytical Laboratories, Food and Beverage companies, Universities, Hospitals and Clinics, as well as Industrial, Chemical and Pharmaceutical Companies.
All products are manufactured in the UK where our Research and Development, Regeneration, and Administration departments are also located.
We have been established for almost 40 years and we are accredited to ISO 9001:2015, ISO 14001 and ISO 18001, and Medical Device Directive 93/42/EEC.

## Surescreen

## www.surescreen.com

Since 1996 we have applied our specialist knowledge to select and produce the very best diagnostic products for detection of illness, drugs of abuse and alcohol. As an independent family owned business, we remain committed to providing the personal touch, focussing on our strengths in innovation, flexibility, expert technical support, training programmes and close working relationships; providing a firm foundation of competence on which our diagnostic range is based. SureScreen is ISO9001 and ISO13485 approved, so you can be sure of ongoing quality standards.

## TCS Biosciences

3A D10-1
www.tcsbiosciences.co.uk
TCS is a manufacturer and distributor of laboratory reagents, test kits and quality control reagents for the Clinical, Pharmaceutical, Food and Water sectors.

In our 53 year history we have established ourselves as Europe's
 foremost supplier of animal blood and sera for microbiological use. We are also a prominent player in the UK water industry and in the European pharmaceutical market.

We are focused on developing our presence and product portfolio in each market sector, without compromising our core business value: Quality.
UK NEQAS Cellular Pathology Technique 3A B02
www.ukneqascpt.org.uk
UK NEQAS Cellular Pathology Technique (CPT) is an international organisation providing a comprehensive range of accredited external quality assessment (EQA) and proficiency testing programmes for all aspects of tissue diagnostics.

## Welsh Government

3A C70
www.wales.com
The Welsh Government in partnership with the Life Sciences Hub is committed to making Wales an ideal location for fostering innovation and growth in life sciences.

## Woodley Equipment Company Ltd

www.woodleyequipment.com
Woodley Equipment Company Ltd specialise in niche Point of Care solutions and are a master distributor of QBC Haematology, Horizon (Drucker) Centrifuges and Vision Microscopes worldwide.

Woodley Veterinary Diagnostics, a division of Woodley Equipment Company supplies worldwide veterinary distributors with specialist laboratory equipment, diagnostic kits and critical care products. Woodley is a market leading company within the veterinary industry with an extensive and evolving portfolio of laboratory diagnostic systems including Skyla VB1 biochemistry, InSight V5 haematology, epoc Vet, ISmart 30 VET and qLabs Veterinary Coagulation analysers within a wider portfolio of veterinary products.

## 3A C02-7

MODDLEY
LABORATORY DIAGNOSTICS

VETERINARY DIAGNOSTICS

MEDICA 2018 BRITISH GROUP HALL 3A

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