

## The 2017 UK Laboratory Technology Suppliers' Conference Tuesday 17<sup>th</sup> January 2017

Venue: Fawsley Hall Hotel, nr Daventry.

### “Innovation and Digital business – How do you achieve it, reach it and what impact will Brexit have”

<b>9.00 / 9.30</b>	<b>Conference registration and Coffee</b> <i>(Collect and fill in survey forms – Market Performance)</i>														
<b>9.30 / 9.40</b>	<b>Introduction and Opening remarks</b> Barry Adamson, Laboratory Group Chairman and Thermo Fisher Scientific														
<b>9.40 / 10.10</b>	<b>Economic Situation in comparison to last year</b> Lee Hopley, Chief Economist – EEF														
<b>10.10 / 10.40</b>	<b>Innovate UK – Strategy and Funding</b> Andrew Tyrer, Head of Enabling Technology														
<b>10.40 / 11.05</b>	<b>Working with Amazon in the Laboratory Supply Industry</b> Misha Vaswani, Senior Vendor Manager, BISS – EU														
<b>11.05 / 11.30</b>	<i>Coffee</i>														
<b>11.30 / 11.55</b>	<b>How will you reach all those companies on the science parks?</b> Gerald Law – Innovation DB														
<b>11.55 / 12.20</b>	<b>Hack Science – rapid innovation</b> Ignatio Willats														
<b>12.20 / 12.50</b>	<b>Digital marketing for laboratory supply companies</b> Owen Gill – Hallam Internet														
<b>12.50 / 13.45</b>	<i>Lunch and hand in survey forms</i>														
<b>13.45 / 15.20</b>	<p>Delegates choose from two of the possible round table sessions with facilitators. Each panel guest will give an introduction followed by a group discussion.</p> <p><b>The panels will run twice 13:45 to 14:30 AND then 14:35 to 15:20</b></p> <table border="1"> <thead> <tr> <th><b>Session A – Innovation</b></th> <th><b>Session B – Digital Media</b></th> <th><b>Session C – UK Business support</b></th> </tr> </thead> <tbody> <tr> <td><b>Gerald Law, Innovation DB</b></td> <td><b>Owen Gill Hallam Internet</b></td> <td><b>Andrew Evans GAMBICA</b> - Legislation and Standardisation pre &amp; post Brexit</td> </tr> <tr> <td><b>Andrew Tyrer Innovate UK</b></td> <td><b>Mark Hedley, Director CBBC</b> - China Online- Social media and ecommerce</td> <td><b>Wayne Morris URICA</b> - Examples of how you can get real cash from imports</td> </tr> <tr> <td><b>Ignatio Willats Hack Science</b></td> <td><b>Misha Vaswani Amazon</b> Senior Vendor Manager - BISS - EU</td> <td><b>Johnny Carew – Pole Eternity Capital</b> - Private Equity partnerships</td> </tr> </tbody> </table>			<b>Session A – Innovation</b>	<b>Session B – Digital Media</b>	<b>Session C – UK Business support</b>	<b>Gerald Law, Innovation DB</b>	<b>Owen Gill Hallam Internet</b>	<b>Andrew Evans GAMBICA</b> - Legislation and Standardisation pre & post Brexit	<b>Andrew Tyrer Innovate UK</b>	<b>Mark Hedley, Director CBBC</b> - China Online- Social media and ecommerce	<b>Wayne Morris URICA</b> - Examples of how you can get real cash from imports	<b>Ignatio Willats Hack Science</b>	<b>Misha Vaswani Amazon</b> Senior Vendor Manager - BISS - EU	<b>Johnny Carew – Pole Eternity Capital</b> - Private Equity partnerships
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<b>15.20 / 15.30</b>	<b>Final get together briefing with Barry Adamson</b> Plus the results of the earlier survey on the UK lab technology market forecast for 2017														
<b>15.30</b>	<i>Tea &amp; finish</i>														