

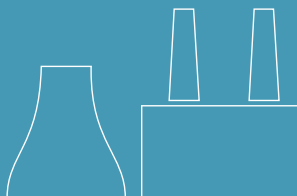
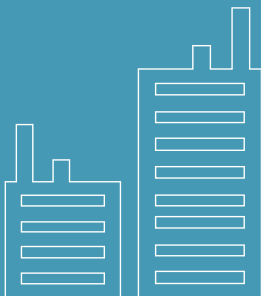
# GAMBICA

Knowledge - Influence - Community

## British Participation at MEDLAB 2019



In Vitro Diagnostics  
&  
Laboratory Technology



PROUD TO SUPPORT

**GREAT**

BRITAIN & NORTHERN IRELAND



<b>Company</b>	<b>Stand Number</b>
Adam Equipment & AE Adam	Z1 B59
Analox Instruments & Clent Life Science	Z1 C45
Astell Scientific	Z1 B39
Atlas Medical	Z1 C44
Atom Scientific	Z1 B32
Biotec Diagnostics UK	Z1 B52
Cellpath Ltd	Z1 B35
Centurion Scientific	Z1 B38
Excelsior Scientific	Z1 A39
GAMBICA	Z1 A37
Global DX Ltd	Z1 A32
Immunodiagnostic Systems (IDS)	Z1 A38
Lab21 Healthcare	Z1 B58
Lorne Laboratories	Z1 B30
LTE Scientific Ltd	Z1 B31
Medical Wire	Z1 A34
Microgen Bioproducts	Z1 B58
Monmouth Scientific Ltd	Z1 A33
Novacyt	Z1 B58
Omega Diagnostics Group	Z1 A31
Oxford Immunotec	Z1 B37
Poth Hille & Co Ltd	Z1 B34
Primerdesign	Z1 B58
Priorclave	Z1 A30
Pro-Lab Diagnostics	Z1 A34
Rapid Labs	Z1 B36
Rodwell Autoclave Company	Z1 A39
TCS Biosciences Ltd	Z1 B33
WEQAS	Z1 B51

# GAMBICA

GAMBICA is the Trade Association for Instrumentation, Control, Automation and Laboratory Technology in the UK.

Our insight and influence help our members to be more competitive by increasing their knowledge and impact. Together we remove barriers and maximise the market potential in our industry

GAMBICA members are active in the following sectors:

- Industrial automation products and systems
- Process instrumentation and control
- Laboratory technology
- Test and measurement equipment for electrical and electronics industries

With some 28 participants this is our largest ever group participation at MEDLAB, and we are delighted to welcome you to the UK pavilion. Brief details of the group participants are listed here, but please visit their stands to find out more about what the UK has to offer at MEDLAB 2019.

Visit our stand Z1 A37 for more information. Alternatively, we can be contacted at: Rotherwick House, 3 Thomas More Street, London E1W 1YZ. Telephone: +44 20 7642 8080. Email: [info@gambica.org.uk](mailto:info@gambica.org.uk). Web: [www.gambica.org.uk](http://www.gambica.org.uk)

## Representing the Instrumentation, Control, Automation and Laboratory Technology industries in the UK

**200+** Members



Industry turnover

**£6.9b**



Export value



**£3.7b**

**40,000**



Industry employees

Standards committee representation



**100+**

Ranked 2<sup>nd</sup> by BSI



**75%**

GAMBICA member industry representation

# GAMBICA

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## Adam Equipment & AE Adam GmbH

Z1.B59

[www.adamequipment.com](http://www.adamequipment.com)

Adam Equipment is a UK manufacturer of balances & scales, used in laboratory, medical, education, industrial, pharmaceutical, jewellery and retail market segments. Adam also has offices in USA, South Africa, Germany, Australia and China.



The company was established in 1972 and is ISO9001-2015 accredited, and we also supply to more than 100 countries around the world through our network of dealers.

We are well known for offering value for money when you compare the features, performance, quality, range and pricing of our products. This is why Adam is one of the fast growing balance and scale suppliers in the world.

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## Analox Instruments / Clent Life Science

Z1.C45

[www.analox.com](http://www.analox.com)

Manufacturer of instrumentation for Glucose, Alcohol and Lactate analysis. Small sample size, rapid results, accurate, precise and reliable.



Our sister company, Clent Life Science, also supply DNA extraction, amplification and clean up products from Microzone. Distributors wanted for our different product ranges.

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## Astell Scientific

Z1.B39

[www.astell.com](http://www.astell.com)

Astell Scientific is a world leading manufacturer and supplier of steam sterilizers.



Astell Scientific autoclaves, steam generators and effluent decontamination systems (EDS) are designed to meet the exacting demands of modern Laboratory, Research and Medical professionals, and as such incorporate innovations such as colour touchscreen controllers as standard throughout the range.

All products are manufactured in accordance with relevant industry standards and directives including ISO 9001:2015, Pressure Equipment Directive (PED 2014/68/EU) and CE (Conformité Européenne).

Autoclaves are available in sizes from 33-1400 litres and as front and top loading designs.

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**Atlas Medical**

Z1.C44

[www.atlas-medical.com](http://www.atlas-medical.com)

We are specialized in the field of Medical Diagnostic Reagents and Kits for use in medical labs, clinics and hospitals.



- Latex related kits, indirect hemo-agglutination, carbon antigens (serology)
- Blood grouping and rare sera (blood banking)
- Coagulation and D-Dimer reagents (hematology)
- Stained bacterial antigens, blood culture bottles (febrile antigens - microbiology).
- Rapid tests and urine reagent strips (lateral flow immunoassay and dry chemistry).
- Stains for microbiology and histopathology
- ELISA kits (infectious diseases and hormones)
- Clinical chemistry (biochemistry)
- Drug-of-Abuse and alcohol tests (Toxicology)
- Home (OTC) Tests: Fertility Home Tests & General Health Screening Tests.

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**Atom Scientific**

Z1.B32

[www.atomscientific.com](http://www.atomscientific.com)

Atom Scientific brings 50 years of expertise in the fields of life science and fine chemicals manufacture and supply and has active distribution partners in over 30 countries



As one of the few remaining independent stain manufacturers in the UK, Atom Scientific boasts a proud history of delivering one of the most extensive ranges of special stains, stain kits, life science reagents, dry dyes, chemicals and solvents.

With our production and global distribution facility based in Hyde, Atom Scientific are poised to react quickly and efficiently to your enquiry and with extensive stocks of most products at our disposal, our customers can expect immediate dispatch on much of our product range delivering the service the modern laboratory requires.

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**Biotec Diagnostics**

Z1.B52

[www.biotecdiagnostics.co.uk](http://www.biotecdiagnostics.co.uk)

High quality clinical chemistry diagnostic products such as: URIMED urine test strips & QSLAB blood grouping reagents



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**Cellpath Ltd**

Z1.B35

[www.cellpath.co.uk](http://www.cellpath.co.uk)

CellPath is a UK based company specialising in the manufacture and worldwide supply of consumables, equipment and services used in Cellular Pathology.



The CellPath name is well-known for its innovative, well-proven products, manufactured to a very high standard.

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**Centurion Scientific****Z1.B38**[www.centurionscientificglobal.com](http://www.centurionscientificglobal.com)

Centrifuge Manufacturer. Made in the UK. Sold Worldwide.

Established in 1989, we are now celebrating 30 years of success. The Centurion range of Clinical, Analytical, Research & Veterinary centrifuges offers utter perfection, with traditional functionality and safety features – this range is truly in a league of its own

Centurion's international presence is immense with distributors across the world. Our carefully selected business partners are available to give sales and technical advice and guide you in the right direction when choosing the correct Centrifuge for your needs.



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**Excelsior Scientific****Z1.A39**[www.excelsiorscientific.com](http://www.excelsiorscientific.com)

Sterilisation Consumables, including Biological and Chemical Indicators, Lab equipment including: Autoclaves, Ovens, Incubators, Cooled Incubators, Fridges, Freezers, Centrifuges & Climatic chambers.



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**Global DX Ltd****Z1.A32**[www.globaldx.com](http://www.globaldx.com)

Global DX is a developer and manufacturer of Veterinary diagnostic tests using Rapid Test technology. We have an extensive range of tests for Companion Animals (Petscreen®) and a range of tests for Livestock Animals (Herdscreen®). In addition, quantitative tests for Immune Status and Acute Phase Proteins will be on display.

Global DX is seeking strategic distribution partners who have experience in promoting veterinary diagnostic products.



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**Immunodiagnostic Systems (IDS)****Z1.A38**[www.idsplc.com](http://www.idsplc.com)

IDS are a leading *in vitro* diagnostic solutions provider to the global clinical and research laboratory markets. We offer CE marked and FDA cleared innovative solutions for diagnostics, therapy monitoring and research to provide improved diagnostic outcomes for patients.

Our high-quality immunoassays and instruments are developed in house, and we offer a range of over 100 ELISA / RIA specialty immunoassays, covering a wide range of disease areas such as bone turnover markers, steroid hormones and diabetes monitoring. We also have a unique panel of automated immunoassays, used in conjunction with our analysers, the IDS-iSYS Multi-Discipline Automated System and the next generation, fast, compact and trackable IDS-i10.

The IDS-iSYS and IDS-i10 are based on Chemiluminescence and Absorbency technology. They are both available in a bench-top design to improve efficiency in the laboratory. Our instruments are fully-automated to increase productivity and ease workflow, and we offer a high-quality service, with dedicated 24/7 support, provided by our team of technical specialists and engineers.



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**Lab21 Healthcare****Z1.B58**[www.novacyt.com](http://www.novacyt.com)

Lab21 Healthcare develops, manufactures and supplies an extensive range of microbiology, haematology & serology protein-based products, blood grouping reagents and tests for IVD applications.

**LAB 21**  
HEALTHCARE

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**Lorne Laboratories****Z1.B30**[www.lornelabs.com](http://www.lornelabs.com)

Lorne Laboratories manufacture a broad range of blood grouping reagents for blood transfusion and simple to use diagnostic kits. We supply these at affordable prices and back this up with excellent customer service. We currently sell our products in over 110 countries around the world. All our products are CE marked.



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**LTE Scientific Ltd****Z1.B31**[www.lte-scientific.co.uk](http://www.lte-scientific.co.uk)

LTE products include a wide range of autoclaves for general laboratory, medical, process and high security applications. Standard sizes go from 23 to over 1,000-litres and are offered with either a cylindrical or square-section chamber. A wide range of options can be added to tailor each autoclave to meet client requirements. We also design and manufacture custom autoclaves with chamber sizes up to 10,000-litres.



Our thermal products include ovens, incubators, cooled incubators, drying cabinets, freeze-dryers, medical warming cabinets and endoscope storage cabinets, all of which are built to the highest standard to ensure long life and optimum performance.

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**Medical Wire****Z1.A34**[www.mwe.co.uk](http://www.mwe.co.uk)

Medical Wire are a UK manufacturer of specimen collection and transport devices for microbiology/virology selling to over 100 countries globally.



The company offers CE marked/FDA approved clinical microbiology/virology swabs along with environmental sampling devices for food & Pharma. In addition a range of Forensic DNA Grade to ISO18385.

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**Microgen Bioproducts****Z1.B58**[www.novacyt.com](http://www.novacyt.com)

Microgen Bioproducts specialise in the manufacturing, marketing and distribution of a broad range of proven testing solutions for application in diagnostic and industrial laboratories worldwide. As a leading supplier of laboratory testing solutions, we shall continue to maintain our reputation for high quality, reliable and dependable service, whilst promising to maintain focus on our customers when delivering new products.

**MICROGEN**  
BIOPRODUCTS

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## Monmouth Scientific Ltd

[www.monmouthscientific.co.uk](http://www.monmouthscientific.co.uk)

Monmouth Scientific offers a huge variety of fume and particulate containment systems suitable for almost every application.

We offer both ducted and non-ducted fume cupboards, ATEX rated systems for explosive environments, Specialist systems for Formalin Containment and also our brand new range of extraction arms.

In addition to our standard ranges, we can design and manufacture a bespoke system should you have an application that's a little out of the ordinary.

Z1.A33

**Monmouth  
Scientific**  
THE MARKET LEADER IN  
CLEAN AIR SOLUTIONS

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## Novacyt Group

[www.novacyt.com](http://www.novacyt.com)

Novacyt is a rapidly growing, international diagnostics group, generating revenues from the sale of clinical products used in oncology, microbiology, haematology and serology testing.

The Group has considerable experience in the development, manufacture and commercialisation of molecular, protein and whole-cell diagnostic products and aims to become a leader in developing new products for the infectious disease and oncology testing markets.

The Group has a strong intellectual property portfolio and considerable product and process 'know-how' in the key technologies used across its operating segments.

Primer Design, Microgen Bioproducts and Lab21 Healthcare are part of the Novacyt Group and are exhibiting on B58.

Z1.B58

NOVACYT  
GROUP

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## Omega Diagnostics Group

[www.omegadiagnostics.com](http://www.omegadiagnostics.com)

Improving human health and wellbeing through innovative diagnostic products and global partnerships. Omega is focused on providing specialist products, primarily in the immunoassay, *in-vitro* diagnostics market within three segments.

In Allergy, we are developing a range of Specific IgE allergy assays which are distributed by our automation partner, Immunodiagnostic Systems Limited.

In Health & Wellbeing, we are empowering individuals to take control of their health by offering a range of food intolerance tests: Food Detective®, ELISA, Food Print® and CNS Lab Service.

In Global Health, Omega partnered with the Burnet Institute to deliver a world's first in VISITECT® CD4; a rapid, convenient and affordable test for CD4 in people living with HIV.

Z1.A31

  
**Omega**  
DIAGNOSTICS  
GROUP PLC



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**Oxford Immunotec****Z1.B37**[www.oxfordimmunotec.com](http://www.oxfordimmunotec.com)

Oxford Immunotec is a global, commercial-stage diagnostics company focused on developing and commercialising proprietary tests for the management of immune-regulated conditions. The company's initial product is the T-SPOT®.TB test, an FDA approved and CE marked test for latent tuberculosis infection and active TB disease. For information visit [www.oxfordimmunotec.com](http://www.oxfordimmunotec.com).



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**Poth Hille & Co Ltd****Z1.B34**[www.poth-hille.co.uk](http://www.poth-hille.co.uk)

Poth Hille are a specialist wax blending and refining company based in Essex, UK. We have manufactured Histology Waxes since the 1960's. Poth Hille Modified Paraffin Waxes are sold on a global basis in over 30 countries and supplied as OEM packaging to many recognised brands within histopathology.



Hista-Flex™ is our own branded product conceived from over 50 years experience in formulating and supplying histology wax to the UK and Overseas markets.

Hista-Flex™ represents the ultimate in high purity paraffin wax, further enhanced through our own special filtration system and combined with performance enhancing additives.

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**Primerdesign****Z1.B58**[www.novacyt.com](http://www.novacyt.com)

Primerdesign provides the World's broadest menu of >550 genesig® qPCR detection kits, and fast development of new assays on demand. Additionally, we design, validate and manufacture qPCR kits, Precision Master Mixes, controls, lyophilised reagents, and the genesig q16 instrument.



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**Priorclave****Z1.A30**[www.priorclave.co.uk](http://www.priorclave.co.uk)

The PS range of laboratory autoclaves represent some of the most robust, reliable and safest sterilisers currently available. With more than 60 standard models from 40 to 700 litre chamber capacity including benchtop, front and top loading as well as pass-thru and powerdoor steam sterilisers plus an extensive range of options and accessories the Priorclave brand will satisfy most laboratory autoclave requirements.



For customers that require a special build to satisfy unique environmental conditions, accommodate difficult site access or chamber arrangement Priorclave has the engineering skills to bespoke design and build laboratory autoclaves at its UK manufacturing centre.

All Priorclave autoclaves are supported by a highly trained and skilled service and support team that lends first hand guidance to ensure customers achieve the most effective and efficient sterilising process

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## Pro-Lab Diagnostics

Z1.A34

[www.pro-lab.com](http://www.pro-lab.com)

A global supplier of immunodiagnostic kits and reagents for microbiology & microbiology stains



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## Rapid Labs

Z1.B36

[www.rapidlabs.co.uk](http://www.rapidlabs.co.uk)

Rapid Labs is an independent medical diagnostics business established in 2008, engaged in the production and worldwide distribution of quality diagnostic reagents, blood grouping antisera, test kits, dehydrated culture media, EIA, rapid tests, veterinary tests kits & devices for companion and farm animals. Our packaging division specialises in vials, bottles, atomisers in glass, PET, HDPE, LDPE and dropper/pipette assemblies & closures.



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## Rodwell Autoclave Company

Z1.A39

[www.rodwell-autoclave.com](http://www.rodwell-autoclave.com)

Laboratory Autoclaves 15 – 770 Litres



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## TCS Biosciences Ltd

Z1.B33

[www.tcsbiosciences.co.uk](http://www.tcsbiosciences.co.uk)

TCS is a manufacturer and distributor of laboratory reagents, test kits and quality control reagents for the Clinical, Pharmaceutical, Food and Water sectors.

In our 53 year history we have established ourselves as Europe's foremost supplier of animal blood and sera for microbiological use. We are also a prominent player in the UK water industry and in the European pharmaceutical market.



We are focused on developing our presence and product portfolio in each market sector, without compromising our core business value: Quality.

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## WEQAS

Z1.B51

[www.weqas.com](http://www.weqas.com)

Weqas is one of the largest External Quality Assessment providers in the UK, with over 50 years of experience in delivering global Quality Assurance Programmes in Laboratory Medicine. We operate as an independent organisation, hosted by Cardiff and Vale University Local Health Board, based at Unit 6, Parc Ty Glas, Cardiff.



Supplying to more than 35,000 sites per month, Weqas provides over 40 EQA Programmes, including external audit, performance analysis and an educational advisory service. We offer four distinct services: External Quality Assessment for Laboratory and Point of Care Services; Reference Laboratory; Quality Control Production & Education and Training







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# MEDLAB 2019

# BRITISH GROUP

# ZA'ABEEL HALL 1











 <p><b>BIOTEC DIAGNOSTICS UK LTD</b></p>	 <p><b>Weqas</b></p>
 <p><b>NOVACYT GROUP</b></p>	 <p><b>PRIMER DESIGN</b></p>
 <p><b>MICROGEN BIOPRODUCTS</b></p>	 <p><b>LAB 21 HEALTHCARE</b></p>

Adam Equipment & AE Adam  
 Analox Instruments & Client Life Science  
 Astell Scientific  
 Atlas Medical  
 Atom Scientific  
 Biotec Diagnostics UK  
 Cellpath Ltd  
 Centurion Scientific  
 Excelsior Scientific  
 GAMBICA  
 Global DX Ltd  
 Immunodiagnostic Systems (IDS)  
 Lab21 Healthcare  
 Lorne Laboratories  
 LTE Scientific Ltd

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 Z1 C44  
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 Z1 A37  
 Z1 A32  
 Z1 A38  
 Z1 B58  
 Z1 B30  
 Z1 B31

 <p><b>Priorclave</b></p>	 <p><b>Omega BIOSCIENCE</b></p>
 <p><b>Global IDx</b></p>	 <p><b>Monmouth Scientific</b> THE MARKET LEADER IN CLEAN AIR SOLUTIONS</p>
 <p><b>PRO-LAB</b></p>	 <p><b>GAMBICA</b></p>
 <p><b>mwe</b></p>	 <p><b>Excelsior Scientific</b></p>
 <p><b>IDS</b></p>	 <p><b>The Rodwell Autoclave Company</b></p>

A30 A32 A34 A38

 <p><b>LORNE LABORATORIES</b></p>	 <p><b>tcs</b></p>
 <p><b>ATOM</b></p>	 <p><b>CellPath</b></p>
 <p><b>PothHille</b></p>	 <p><b>Oxford Immunotec</b></p>
 <p><b>Rapid Labs</b></p>	 <p><b>Astell</b></p>
 <p><b>CENTURION</b></p>	 <p><b>CENTURION</b></p>

B31 B33 B35 B37 B39

 <p><b>Atlas Medical</b></p>	 <p><b>Andlox INSTRUMENTS</b></p>
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C44

C45

Medical Wire  
 Microgen Bioproducts  
 Monmouth Scientific Ltd  
 Novacyt  
 Omega Diagnostics Group  
 Oxford Immunotec  
 Poth Hille & Co Ltd  
 Primerdesign  
 Priorclave  
 Pro-Lab Diagnostics  
 Rapid Labs  
 Rodwell Autoclave Company  
 TCS Biosciences Ltd  
 WEQAS

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